



## CLIENT SUCCESS STORY:

### Solving IT Leadership Gaps with a Transformational CIO – Fast

#### AT A GLANCE

##### CHALLENGES

- Brand new client with no prior relationship.
- Need for a CIO with both strategic vision and hands-on execution ability.
- Urgent timeline to fill the role and begin critical IT transformation projects.

##### BENEFITS

- Successfully placed a transformational CIO in just 30 days.
- Immediate impact on ERP/MRP implementation, business continuity planning, and IoT initiatives.
- Secured a leader who can bridge communication across all levels of the organization.



We didn't just fill a role, we delivered a leader who is transforming IT, driving key initiatives, and positioning the company for long-term success.

#### TAYLOR ARCHER

Sr. IT Recruiter, Whitaker IT

A growing organization was embarking on a significant IT transformation and needed an experienced CIO to lead the charge. A CIO who could not only provide strategic direction but also take a hands-on approach to modernizing their IT infrastructure. With an urgent timeline and a need for a leader who could drive key initiatives such as ERP/MRP implementation, business continuity planning, and IoT integration, they sought a partner who could quickly deliver top-tier talent: Whitaker IT.

#### THE CHALLENGE: FINDING A CIO TO LEAD TRANSFORMATION

This role required a balance of strategic leadership and hands-on technical execution to oversee the implementation of an ERP/MRP system, create a Disaster Business Continuation plan, and drive IoT initiatives. The ideal candidate also needed to be personable, confident, and direct - someone who could effectively communicate across all levels of the organization while rolling up their sleeves to get the job done.

#### OUR SOLUTION: TARGETED SEARCH, RAPID DELIVERY

Leveraging our deep industry expertise and expansive network, Whitaker initiated a targeted search in late Q4. Within a short time, we identified, screened, and presented a slate of highly qualified candidates who matched the organization's unique requirements. After careful evaluation, the company selected a CIO who aligned perfectly with their needs in both technical expertise and leadership style.

#### THE RESULTS: A STRONG LEADER TO DRIVE SUCCESS

**Just 30 days** after the search began, the organization had successfully onboarded their new CIO. This leader has already made an immediate impact, ensuring a smooth ERP/MRP implementation, establishing a robust Disaster Business Continuation plan, and driving IoT integration. Their ability to seamlessly communicate with executives, managers, and technical teams alike has strengthened collaboration and efficiency across departments.